
**SEMINOLE COUNTY GOVERNMENT
AGENDA MEMORANDUM****SUBJECT:** Qualified Target Industry Project I-TradeFX**DEPARTMENT:** Economic Development**DIVISION:** Operations**AUTHORIZED BY:** William McDermott**CONTACT:** Shani Beach**EXT:** 7135**MOTION/RECOMMENDATION:**

Approve and authorize the Chairman to execute a resolution recognizing I-TradeFX as a QTI and providing an appropriation of \$80,000 as local participation in the state QTI tax refund program.

County-wide

Bill McDermott

BACKGROUND:

I-TradeFX is a financial services headquarters currently located in Seminole County and is considering relocating to an alternative location of either New York City or Chicago. Participation in the state Qualified Target Industry program will show support for the company to expand their operations here. I-TradeFX plans to add 100 new high skilled, high-level jobs paying an average annual salary of \$70,000, which is 189% of the county's current average annual wage. The anticipated capital investment for this project is \$4,000,000, which includes construction renovations, lease payments, R&D equipment and other equipment purchases. If they choose to expand in Seminole County, the proposed location will be in Colonial TownPark. In accordance with the QTI program, local governments are required to provide a 20% match, which in this case would be \$80,000 for Seminole County (100 new jobs X \$4,000 per = \$400,000 X 20% = \$80,000). Funds are available in the Economic Development budget to cover this request. The project is consistent with stated economic development priorities of Seminole County in several respects; The job creation is consistent with the development of high value added job opportunities within the county as stated in the JGI Ordinance, Section 1, (b) The projects industry sector is targeted by Enterprise Florida (state), Metro Orlando EDC (region) and is consistent with the objectives of Seminole County's Economic Development Strategy.

STAFF RECOMMENDATION:

Approve and authorize the Chairman to execute the Resolution approving I-TradeFX as a QTI recipient and awarding the requested 20% match.

ATTACHMENTS:

1. I Trade FX ROI Form
2. Refund Calculation (A)
3. QTI Refund Calculation (B)
4. Resolution

Additionally Reviewed By:

- ☒ Budget Review (Lisa Spriggs, Ryan Switzer)
- ☒ County Attorney Review (Ann Colby)

Name of Company	I Trade FX
Taxable Value/Capital Investment	\$4,000,000
Company Information:	Corp HQ Expansion
Proposed Location:	Colonial TownPark
Incentive Award	\$ 80,000

Taxing Entities (Ad Valorem):	Rate	Tax (\$)
Countywide/General Fund	0.0043578	\$ 17,431
Countywide/Transportation	0.0001068	\$ 427
Countywide/Debt Service	0.0001451	\$ 580
St. Johns River Water Management District	0.0004158	\$ 1,663
School Board	0.0074130	\$ 29,652
Total		<u>\$ 49,754</u>

*2007 millage rates (<http://www.seminoletax.org/SCTAXEST.HTM#Millage%20Chart>)

County Only	Return of Ad Valorem
Seminole County/General Fund Only	4.6 Years
Seminole County/All BCC Millages	4.3 Years

All countywide	Return of Ad Valorem
Countywide	1.6 Years

Total Refund / Exhibit A

Calculation of Phased QTI Refunds for I Trade FX

Potential Per Job Award Amt.

\$ 4,000.00

	Phase 1	Phase 2	Phase 3	Phase 4	Phase 5	Phase 6	Total Jobs
Jobs	33	33	34				100

Potential Total QTI Refunds

	Yr. 1-2008	Yr. 2-'09	Yr. 3-'10	Yr. 4-'11	Yr.5-'12				
Phase 1	33,000	33,000	33,000	33,000					
Phase 2		33,000	33,000	33,000	33,000				
Phase 3			34,000	34,000	34,000	34,000			
Phase 4				-	-	-	-		
Phase 5					-	-	-	-	
Phase 6						-	-	-	-
Total:	33,000	66,000	100,000	100,000	67,000	34,000	-	-	-
State:	26,400	52,800	80,000	80,000	53,600	27,200	-	-	-
Local:	6,600	13,200	20,000	20,000	13,400	6,800	-	-	-
Total QTI: \$ 400,000 State: \$ 320,000 Local: \$ 80,000									

Local Financial Support / Exhibit B
Calculation of Phased QTI Refunds for I Trade FX

	Phase 1	Phase 2	Phase 3	Phase 4	Phase 5	Phase 6	Total Jobs
Jobs	33	33	34	0	0	0	100
	12/31/2008	12/31/2009	12/31/2010				

QTI Local Financial Support (LFS)

	Yr. 1	Yr. 2	Yr. 3	Yr. 4	Yr. 5	Yr. 6	Yr. 7	Yr. 8	Yr. 9
Phase 1	6,600	6,600	6,600	6,600					
Phase 2		6,600	6,600	6,600	6,600				
Phase 3			6,800	6,800	6,800	6,800			
Phase 4				-	-	-	-		
Phase 5					-	-	-	-	
Phase 6						-	-	-	-
Local:	6,600	13,200	20,000	20,000	13,400	6,800	-	-	-
Total QTI LFS:	\$	80,000							

QUALIFIED TARGET INDUSTRY TAX REFUND PROGRAM

RESOLUTION NO:

A RESOLUTION BY THE GOVERNING BOARD OF SEMINOLE COUNTY, FLORIDA FINDING THAT I TRADE FX BE APPROVED AS A QUALIFIED APPLICANT PURSUANT TO SECTION 288.106, FLORIDA STATUTES; AND PROVIDING AN APPROPRIATION OF \$80,000.00 AS LOCAL PARTICIPATION IN THE QUALIFIED TARGET INDUSTRY TAX REFUND PROGRAM FOR FISCAL YEARS 2008/09 THROUGH 2014/15, AND PROVIDING FOR AN EFFECTIVE DATE.

BE IT RESOLVED by the governing board of seminole county, Florida as follows:

WHEREAS, the County is the Corporate Headquarters for **I TRADE FX** Financial Services, Foreign Currency Exchange Market company; and

WHEREAS, **I TRADE FX** intends to expand their corporate headquarters in Seminole County to be located in Lake Mary. Anticipated capital investment will total \$4,000,000 for construction renovations, lease payments, R&D equipment and other equipment; and

WHEREAS, **I TRADE FX** will create 100 new high-level, financial services jobs by the end of 2010. These jobs will be specialized in trading services and software development with an average salary of at least \$55,440.00; and

WHEREAS, It is acknowledged that local participation of a 20% match totaling \$80,000.00 is required and understood and participation in the program is contingent upon **I TRADE FX** expanding in Seminole County.

NOW, THEREFORE, BE IT RESOLVED BY THE GOVERNING BOARD OF SEMINOLE COUNTY, FLORIDA that the Board hereby recommends, **I TRADE FX** be approved as a Qualified Target Industry Business pursuant to Section 288.106, Florida Statutes.

BE IT FURTHER RESOLVED that the necessary commitment of local financial support for the Qualified Target Industry Business for the Qualified Target Industry Tax Refund Program exists in an amount not to exceed \$80,000.00, that this amount will be paid to the Florida Economic Development Trust Fund as required, in accordance with the Office of Tourism, Trade and Economic Development guidelines, with the stipulation that these funds are intended to represent the "local participation" pursuant to Section 288-106, Florida Statutes.

This resolution shall take effect immediately upon its adoption.

DULY ADOPTED by the governing board of **SEMINOLE COUNTY, FLORIDA THIS 11TH DAY OF DECEMBER, 2007.**

ATTEST:

**BOARD OF COUNTY COMMISSIONERS
SEMINOLE COUNTY, FLORIDA**

Chairman

Clerk